# Alessandri announces new partner

### Monday, 11 July 2016 *(3 hours ago)* by Lulu Rumsey

Leading Chilean IP firm [Alessandri](http://latinlawyer.com/firms/3961/ll250/) has added a new partner, promoting litigator Raúl Montero.



The promotion is effective from 1 July and brings [Alessandri](http://latinlawyer.com/firms/3961/ll250/)’s partner count to eight.

Montero, 47, already leads the firm’s litigation department, providing counsel on contractual civil liability and arbitration. In 2011 he successfully led a Supreme Court appeal by the world’s largest elevator manufacturer, The Otis Elevator Company, [challenging](http://latinlawyer.com/news/article/42148/supreme-court-rules-otis-removal-register-illegal-arbitrary/) the government’s decision to remove it from the National Registry of Installers, Maintainers and Certifiers.

Complementing his disputes counsel, he also advises clients on telecoms, IP and competition. He has been with the firm since 2010. Before joining Alessandri he spent a decade managing the legal department of Telefónica Chile.

As well as the increasing number of disputes on the firm’s books, managing partner Arturo Alessandri – who was [elected](http://latinlawyer.com/features/article/48376/chilean-bar-elects-alessandris-managing-partner-president/) president of the country’s bar association in 2015 – reports an uptick in demand in pharmaceutical regulation, environmental law, technology and data protection, labour and capital markets counsel. He says his firm is targeting expansion in transactional matters, including investment fund formation and handling acquisitions for asset managers and strategic investors interested in the mining, food, transport and financial services sectors, among others. “Likewise, we plan to continue advising alternative asset managers on securities laws relating to their investments in listed companies in Chile and making sure that our litigation, bankruptcy, antitrust and IP practices continue to be an important part of our specialist full service offering,” says Alessandri.

Alessandri is a leading firm for IP work, but it also has well-regarded corporate and finance offerings.

**Latin Lawyer 250 promotions in Chile for 2016**

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| **Month announced** | **Law firm** | **Partners prior to promotion** | **No. new partners** | **Percentage increase of partnership** |
| January | Cariola, Díez, Pérez-Cotapos & Cía Ltda | 22 | 1 | 4.5 |
| January | Carey & Allende | 6 | 1 | 16.7 |
| January | Philippi, Prietocarrizosa, Ferrero DU & Uría (Chile) | 33 | 1 | 3 |
| January | Prieto y Cía | 14 | 2 | 14.1 |
| March | Guerrero Olivos | 14 | 3 | 21.4 |
| April | Aninat Schwencke & Cia | 6 | 2 | 33 |
| May | Carey | 25 | 3 | 12 |
| July | Alessandri | 7 | 1 | 14.3 |